

# Glenn Bill

Get Better. Glow Brighter. Grow Bigger. Go Beyond.

## Partial Client List

Chase  
Wells Fargo  
MetLife  
CENTURY 21 International  
Independent Insurance Agents  
of Arkansas  
Home Shield of America  
Realty One Group – Las Vegas  
Fairway Mortgage  
Enviroforensics  
Multiple Chamber of  
Commerce's  
Indiana Football Coaches  
Association  
Raymond Storage Concepts  
Indiana Appraisers Association  
Waterstone Mortgage  
Hallmark Home Mortgage  
CENTURY 21 Regional  
Companies  
Women's Council of  
REALTORS  
MOTIVATE PRO  
PROFESSIONAL SALES  
MJ INSURANCE  
MI HOMES  
BEAZER HOMES  
MORTGAGE COACH  
Stonegate Mortgage  
  
Pratt Industrial  
Long & Foster  
PSA- TEC Global Conf.  
FHLMC



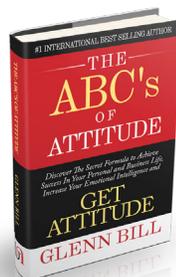
**Glenn Bill  
is America's #1  
High-Performance  
Attitude Speaker**

## Keynotes

All programs are available in motivational, leadership, sales, and customer service versions. Click here to see Garrison on video.

### CREATING HIGH PERFORMANCE IN SALES

Perhaps Glenn's favorite topic! Glenn started in sales at the age of 19 and quickly became the top salesperson in his market and who he is today. How did he do this? How did the youngest salesperson in the office become a top producer in his office, the region, the nation and the world. Glenn will share the lessons of his sales career and his five pillars of sales which he created in his Sales Program and soon to be next #1 Best Seller: Source of Sales. Sales is life and Glenn will show everyone in the audience that no matter your title or predisposition to sales in general, we are all in the sales. He does this through his quick wit, massive amounts of experience and overwhelming insight into the psychology of emotional intelligence and influence. He will teach the process of sales which is to target, research, approach, engage and close the sale. This is a can't-miss keynote with real life examples of some of the worst targeting, approaches, engagement and closes Glenn has ever witnessed in his 30 years of sales expertise.



### **ABC's of Attitude Book**

#1 International Best Selling Author Glenn Bill  
info@glennbill.com | glennbill.com  
512.986.2868

**"Glenn Bill  
gets what  
most speakers  
don't."**

**– MetLife**

# Glenn Bill

## Client Testimonials

***"The best motivational speaker  
I have listened to."***

Joanna,  
Arkansas Insurance Association

***"Glenn has been hired by us  
on many occasions and always  
delivers with humor, original  
content, and passion."***

Steve, Chase Mortgage

***"Glenn has been our  
Centerstage Speaker and his  
audiences gave him great  
reviews, he made us look great!"***

Peter, Wells Fargo

***"Glenn energy, positive message  
and candor made the beginning  
of our kickoff event start with a  
BANG!"***

Neil Raymond, Storage Concepts

***"Great creativity, thoughts, and  
ideas! He did an excellent job!"***

Fairway Mortgage

***"Glenn's enthusiasm, energy,  
and delivery were just what we  
needed at our kickoff event."***

CENTURY 21

***"Coach Bill's book has helped  
me thoroughly assess my  
attitude, as well as my ability  
to interact at a higher level with  
my peers. He has profoundly  
assisted me with great  
professional developmental  
tools. Great insights!"***

DUJUAN DANIELS, Super Bowl  
Champion New England Patriots  
National Scout

## CREATING HIGH PERFORMANCE IN LEADERSHIP

Glenn's Keynote on LEADERSHIP will take you on a ride through his life as an accomplished high school football coach for the past 25 years where he was part of 13 Indiana state championships.

He will tell stories of how the players he coached came from different generations yet they all craved the same lessons of leadership that he instilled in them. He will also demonstrate the Three Key Leadership Killers that sabotaged their success in the years they did not win.

Today Glenn's players are some of the most successful entrepreneurs and business people in their given field; they are doctors, lawyers, and even players and top management in the NFL.

The Seven Lessons of Leadership will provide your attendees with tangible strategies and examples of how to get their teams to carry the ball across the goal line to victory.

## CREATING HIGH PERFORMANCE THROUGH TIMES OF DISRUPTION

Disruption comes in many forms some are voluntary, some are not. Glenn leverages his #1 International Best Selling Book The ABC's of ATTITUDE to help organizations create what is called attitude alignment amongst those who are remaining after a corporate restructure, ownership change or leadership maneuver. Disruption is no more than the biggest opportunity in a person or businesses life time. What is more fun is understanding the three questions a business or person can ask them self to cause the disruption instead of simply react to it. Either way, Glenn's keynote will help you engage in creating or embracing the disruption one sees in their life today. Through keen examples and real life experiences, he will share his secret on how to make disruption your vitamin for high performance.

## CREATING HIGH PERFORMANCE IN CUSTOMER SERVICE

As an internationally recognized top business owner and salesperson, Glenn will deliver his "in the street" insights on what customers want in today's world. Yes, there are some differences, but the reality is that customers want the same thing they always have. He will take you on a journey through his time as a salesperson where he delivered top flight customer service to the public and then through his experiences as a business owner where his customers became his employees. Do the public and an employee expect the same when it comes to customer service? Sit back and enjoy Glenn's stories as he demonstrates how understanding customer service raised his bar in selling as a salesperson and growing his company as a business owner. Lastly, he will challenge your group to raise their level of expectation from satisfied customer service to creating loyalty from customers, the highest level of customer satisfaction.

## CREATING A HIGH PERFORMANCE ATTITUDE AND CULTURE

Glenn Bill speaks from his experience. He believes and lives that attitude is the ultimate differentiator on any team, in any company or during any crisis or achievement. He will show you how to elevate your attitude and create high performance results in anything you pursue. He has the formulas, the assessments and the history to show you that dominating with attitude is as easy as the ABC's. The University of Attitude is America's #1 resource for attitude achievement. Glenn is America's #1 Attitude Speaker.

facebook

@glennbill

twitter @glennjbill

YouTube Glenn Bill Training